

IFFCO

पूर्णतः सहकारी स्वामित्व
Wholly owned by Cooperatives

IFFCO REVOLUTIONISING AGRICULTURE SINCE 1967

By- Manish Sanghani, IFFCO

Introduction

- **IFFCO established in 1967 with the support of ACDI/VOCA and NCBA CLUSA in collaboration with the Government of India to make India self-sufficient in food production through Green Revolution.**
- **Wholly Owned by the Member Cooperative Societies where member cooperatives contributed willingly to the share capital of IFFCO.**
- **IFFCO operates on a farm-centric approach: of the farmers, by the farmers, and for the farmers.**
- **Largest Producer & Marketer of Fertilisers in India, with association of about 36,000 member societies & approx. 50 million farmers.**
- **IFFCO has been ranked as the World's No. 1 cooperative in the 2023 edition of the World Cooperative Monitor, based on the ratio of turnover to GDP per capita.**

IFFCO at a Glance

- ❖ As one of India's largest fertilizer brands, main business of Member Societies is to sell Quality Fertilizer of IFFCO to farmers, which is their key source of income, and it keeps them economically viable.
- ❖ From last 24 consecutive years IFFCO is paying a 20% dividend on paid-up share capital to its member societies. There is a provision kept in the books of accounts to pay dividend to member societies @20% for the next 25 years.
- ❖ IFFCO operates five major plants in Kalol, Kandla, Phulpur, Aonla and Paradeep with two overseas plants in Oman and Jordan, along with four Nano Fertiliser Plants in India.
- ❖ IFFCO has done strategic diversification through its 21 joint Subsidiaries / Joint Ventures/ Associates.
- ❖ The Board of IFFCO has consistently supported the management in promoting sustainability across its manufacturing plants through process optimization, investment in energy-efficient technologies, and conservation of resources to minimize the environmental footprint.

Cont..

- ❖ For over two decades, IFFCO has been a proud and active member of the International Co-operative Alliance (ICA), being active member in the forum of initiatives led by ICA.
- ❖ IFFCO representatives have been associated with ICETT as members since its inception.
- ❖ IFFCO, in collaboration with international organisations such as FAO and ICAO, actively works towards the development and advancement of agricultural cooperatives worldwide.
- ❖ During the International Year of Cooperatives (IYC) 2025, IFFCO planted 10,54,120 trees across India to proudly become a “Carbon-Neutral Cooperative”.
- ❖ IFFCO, through its diverse initiatives, contributes to the Sustainable Development Goals (SDGs) by promoting Integrated Nutrient Management via on-farm demonstrations and trials, advancing renewable energy through rooftop solar installations, and delivering agro-technological interventions through IFFCO KISAN SUVIDHA Ltd.

IFFCO contribution to community

- ❖ All policies and programmes of IFFCO are aimed at providing best services to farmers and sustainable development of community.
- ❖ Programmes like Village Adoption, Promotional Programmes and Farmers Extension Services, Save the Soil Campaign etc are aimed to bring over all improvement in the quality of life of the farming community.
- ❖ IFFCO maintain cordial relations with Cooperatives of other countries like Jordan, Korea, Mauritius, Nepal, Sri Lanka, Kazakhstan etc. and try to push Indian Cooperative model across the globe through Indian Leaders at various International Forums.
- ❖ IFFCO always extends its support to international organisations as per their needs:
 - ❖ Mauritius – by Establishing Bio Fertilizer plant
 - ❖ Nepal – by food packets, medicine, clothes etc during Earthquake, supplied Urea
 - ❖ Sri Lanka – by Fertilizer during economy crisis
 - ❖ Japan - by Providing Financial Assistance to Disaster Recovery Fund in 2011

Services to the Farming Community



Cooperative Rural
Development Trust

- To improve the skills of farmers and members on various aspects of Agriculture
- Organize training workshops
- Farm demonstrations
- Soil testing



Indian Farm Forestry
Development Cooperative Ltd.

- Promote afforestation on wasteland
- IFFDC through Self Help Groups undertaken skill development activities like Tailoring, Embroidery, handloom and handicrafts, etc.

IKST

IFFCO Kisan
Sewa Trust

- Support communities in times of natural disasters.
- Through this trust IFFCO also provides Critical Medical assistance to small farmers families and scholarship to the children of small and marginal farmers.

Product Portfolio



पूर्णतः सहकारी स्वामित्व
Wholly owned by Cooperatives



Fertilisers



Water-Soluble/Specialty Fertilisers



Agro Chemicals



Nano Fertilisers



Bio-Fertilisers/ Growth Promoters/
Bio Protection



Seeds



Urban Gardening
Products

IFFCO Ecosystem



Fertilisers



General Insurance



Rural Retail



Rural Finance



Agro-Chemicals



Organic
Agri-Inputs



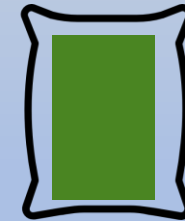
Logistics



Kisan Special
Economic Zone



Exports



Seeds



Taxi Services

IFFCO in INDIA

IFFCO, as a leader in its sector, actively works in coordination with the Ministry of Cooperation to promote and strengthen the cooperative movement in India.

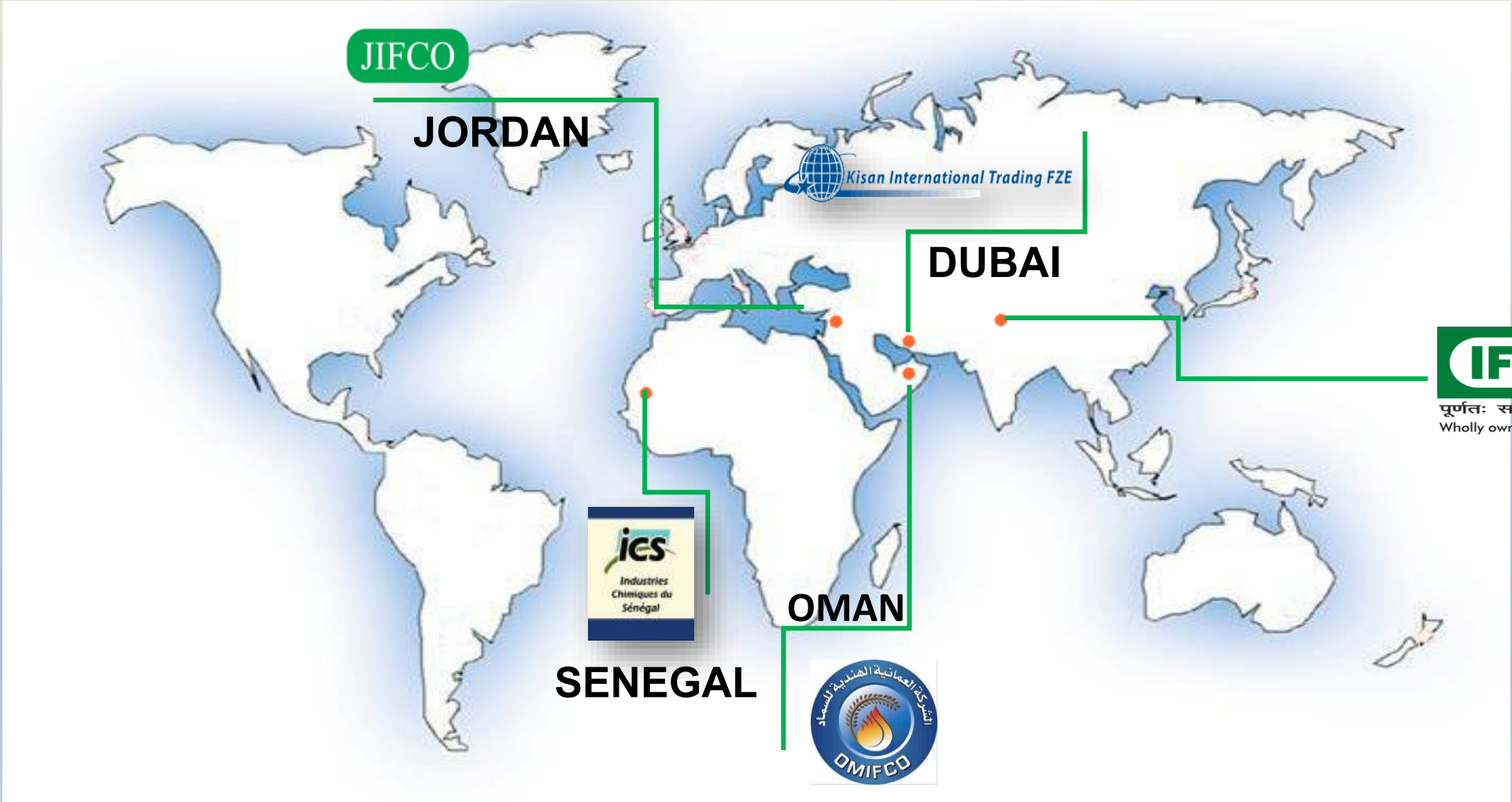


In the year 2024–25, IFFCO has an impressive revenue of 5.1 billion USD, reflecting its sterling performance, farmer-friendly approach through people centric innovations.



In line with the spirit of Cooperation among Cooperatives, IFFCO collaborates with premier cooperative organizations like KRIBHCO, NAFED, NCDC, NDDDB, and AMUL to foster and develop new cooperatives such as BBSSL, NCEL, and Sahkar Taxi.

Global Presence



Subsidiaries / Joint Ventures/ Associates



Indian Potash Ltd



IFFCO Tokio
General Insurance
Co Ltd



IFFCO Kisan Logistics
Ltd.



IFFCO Kisan Suvidha
Ltd.



IFFCO Kisan SEZ Ltd.



IFFCO MC Crop
Science Pvt Ltd.



IFFCO eBazar Ltd.



IFFCO Kisan Finance Ltd.



New Age Financial Advisory Pvt Ltd



CSC E-Governance
Services India Pvt Ltd



Nanoventions Pvt Ltd.



Bhartiya Beej
Sahkari Samiti Ltd



National
Cooperative
Exports Ltd



Industries Chimiques Du Senegal



Oman India Fertiliser Company



Kisan International Trading FZE



Jordan India Fertilizer Company



Indian Farm Forestry
Development Cooperative Ltd.



Cooperative Rural
Development Trust



IFFCO Kisan
Sewa Trust



Sahkar Taxi

IFFCO's Core Strengths

Robust Talent Acquisition

IFFCO follows a robust and transparent selection process to induct professionals representing diverse talent from across India.

Reinforcing Cooperative Identity

IFFCO is a member driven organisations which consistently upholds Cooperative Principles and Values in its day-to-day operations. Member of Dot Coop also.

ICT Implementation

Information and Communication Technology (ICT) plays a pivotal role in IFFCO's operational success by ensuring seamless connectivity among employees and farmers.

Advanced Business Monitoring

All modern business applications are deployed across IFFCO's Subsidiaries, Joint Ventures, and Associates to facilitate effective and accurate monitoring of all operations to perform better year by year.

Exceptional Credit Ratings

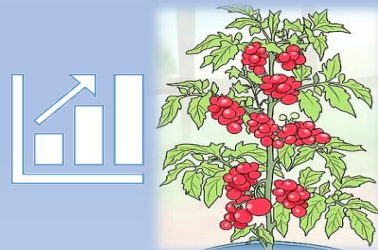
IFFCO holds A1+ and AA+ credit ratings from CRISIL and ICRA, which indicates strong creditworthiness and stable cash flows.

Nano Fertilisers

- IFFCO introduced the world's first Nano Fertilisers in 2021 as part of its commitment to sustainable and farmer-centric agriculture.
- Today, IFFCO has developed four Nano Fertilisers—Nano Urea, Nano DAP, Nano Copper, and Nano Zinc.
- These eco-friendly products contribute to minimizing soil and water pollution, promote balanced plant nutrition, enhance crop productivity, and support climate-resilient agricultural practices, by reducing dependence on conventional chemical fertilisers.
- In the year 2024–25, IFFCO produced 45.7 million bottles of Nano fertilisers and sold 36.43 million bottles.
- IFFCO exports this product to 40 Countries and is also establishing a Nano Plant in Brazil with NANOFERT.



REQUIRE LESS
Reduces use of Conventional Urea



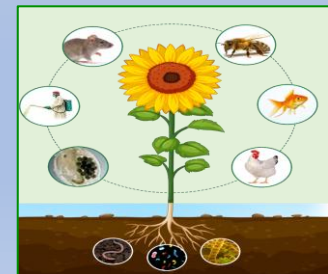
PRODUCE MORE
Improves Crop Productivity



ECONOMICALLY AFFORDABLE



BIO/ECO - SAFE
Improves Soil Health



NON TOXIC



Thank You